

Career Opportunity
DIRECTOR, SPECIAL LOANS (Vancouver Office)

Trez Capital is seeking a **Director, Special Loans** to join the Risk Management team in Vancouver, BC. The successful candidate will be responsible for managing and reporting the performance of Trez's portfolio of sub-performing and non-performing commercial real estate loans and equity investments across North America. The role will report directly to the Chief Risk Officer and work closely with the senior executive team at Trez.

Primary Accountabilities:

- Oversees and monitors the performance of a diverse portfolio of special Loans & Investments ("assets").
- Closely works with borrowers and partners to help resolve all issues relating to monitoring and the successful resolution of the assets.
- Develops and implements action steps and strategies to maximize the value of underperforming assets, including modifications, workouts, litigation, foreclosure, bankruptcy, and distressed partnerships.
- Develops strong relationships and effective lines of communication with clients, colleagues and third parties. Provides excellent customer service and problem resolution for client, borrower, and internal / external customers.
- Monitors asset covenants and reporting requirements across the special asset portfolio. Reviews and interprets loan documents, limited partnership agreements and monitors compliance in accordance with deal documents. Monitors borrower completion of special condition items required by the deal documents.
- Reviews and analyzes property and project financials and stays informed of market dynamics and key factors affecting current and future asset performance.
- Prepares asset status reports, action plans and quarterly business plans for senior management.
- Reviews and becomes knowledgeable of the asset governing documents, with specific emphasis on compliance with performance criteria.
- Conducts periodic site visits to review physical condition of assets and compliance status.
- Works collaboratively with the Asset Management team providing guidance on assets with signs of early distress.
- Support senior executive team with developing and maintaining risk reporting templates.

Qualifications and Experience:

In addition to having a Bachelors of Commerce, ideally with a specialization in real estate and or finance, you have 7 to 10 years of related work experience in commercial real estate

lending and/or investing. Relevant insolvency and/or challenged asset experience is preferred.

Additional requirements include:

- Superior interpersonal and relationship building skills
- Excellent written and verbal communication skills
- Ability to work both quickly and accurately and with attention to detail
- Excellent analytical and problem-solving skills
- Excellent organizational skills, with an ability to balance multiple projects and a high-volume workload, in a fast-paced environment
- Self-starter, able to work independently and in a team environment
- Knowledge of Real Estate and Finance and key lending and due diligence documents

Headquartered in Vancouver, Trez Capital is one of North America's largest non-bank commercial lenders, providing debt and equity capital solutions for construction, value-add, and bridge loan opportunities across nearly all real estate asset classes. Trez Capital manages an investment portfolio of \$4.2 billion and growing with offices in Vancouver, Toronto, Montreal, Dallas, Palm Beach, Atlanta, New York, Los Angeles, and Seattle.

Trez Capital provides developers, owners, and investors innovative financing for commercial real estate across North America while delivering strong investment returns and creating long term relationships. Driven to create winning outcomes for our investors, borrowers, and employees, we set bold goals and deliver results, balancing discipline, creativity, and entrepreneurialism.

This is a fantastic opportunity with a leader in the real estate finance industry, positioned for continued growth. We offer an attractive remuneration package and are committed to your ongoing professional growth and development. Our office is LEED Gold certified. Please send your resume and cover letter to www.trezcapital.com/the-company/careers/

We thank all applicants for their interest; however, we will only be contacting selected candidates for follow-up.